

## *Fast Track*

I wanted you to have a totally GDI compliant system to get you to the levels we have discussed in the quickest, most efficient manner and this is it:

### SET GOAL

Set your initial goal at ten new team members

### ACTIVATE TEN

While you can approach anyone as suggested in both the [ATM](#) and [Infinity Plan](#), I would recommend utilizing GDI's phone-verified leads. Start with ten @ \$30.

[www.website.ws](http://www.website.ws) > My Account > Log In > Order Goodies > Phone-Verified Leads

### CALL THEM PERSONALLY

Call the leads personally and utilize the [What to Say](#) approach to encourage them to start a seven day free trial.

### GIVE THEM THE MAP

During the seven day trial period, be certain new team members have the universal PDF [Master Action Plan](#) and that you personally assist them. By now they know what they want if they didn't have to work for a living, how much they need (monthly income) and how to achieve it (the income calculator). It's your job to help them achieve it by simply following the "MAP"

### DUPLICATE

Teach your new team members to follow this procedure.

*Help enough people get what they want, and you'll get what you want.*